# STATE BOARD OF EQUALIZATION BEFORE THE ADMINISTRATIVE JUDGE

IN RE:

Betty Fay Brown

Dist. 15, Map 151, Control Map 151, Parcel 21.04

Residential Property

Tax Year 2005

Wilson County

## **INITIAL DECISION AND ORDER**

#### Statement of the Case

The subject property is presently valued as follows:

LAND VALUE IMPROVEMENT VALUE TOTAL VALUE ASSESSMENT

\$31,400

\$90,400

\$121,800

\$30,450

An Appeal has been filed on behalf of the property owner with the State Board of Equalization on October 10, 2005.

This matter was reviewed by the undersigned administrative law judge pursuant to Tennessee Code Annotated (T.C.A.) §§ 67-5-1412, 67-5-1501 and 67-5-1505. This hearing was conducted on April 5, 2006, at the Wilson County Property Assessor's Office. Present at the hearing were Betty Fay Brown, the taxpayer and Cindy Brown, Wilson County Property Assessor's Office; Jimmy Locke, Wilson County Property Assessor; with Jeff White and Kevin Thompson, also of the Wilson County Property Assessor's Office.

### FINDINGS OF FACT AND CONCLUSIONS OF LAW

Subject property consists of a single family residence located at 1516 Chumley Hollow Road in Watertown, Tennessee.

The taxpayer contends that the property is worth between \$65,000 to \$70,000 based upon the lack of a water source for her home and other amenities. The home is only 50% furnished, when completed; it may be worth \$150,000, but not now. Ms. Brown states that she needs safe water to drink and a way to wash clothes.

The Wilson County Assessor's Office through its various representatives, contends that the property should remain valued at \$121,800 for 2005.

The presentation by the taxpayer shows that a lot of time and effort were put into preparing for this hearing. The taxpayers exhibits (collective exhibit #1) shows that thoughtful planning and research were used in the compilation; however, the germane issue is the value of the property as of January 1, 2005.

The basis of valuation as stated in T.C.A.§ 67-5-601(a) is that "[t]he value of all property shall be ascertained from the evidence of its sound, intrinsic and immediate value,

for purposes of sale between a willing seller and a willing buyer without consideration of speculative values . . . ."

General appraisal principles require that the market, cost and income approaches to value be used whenever possible. Appraisal Institute, *The Appraisal of Real Estate* at 81. (11th ed. 1996). However, certain approaches to value may be more meaningful than others with respect to a specific type of property and such is noted in the correlation of value indicators to determine the final value estimate. The value indicators must be judged in three categories: (1) the amount and reliability of the data collected in each approach; (2) the inherent strengths and weaknesses of each approach; and (3) the relevance of each approach to the subject of the appraisal. *Id.* at 601-607.

The value to be determined in the present case is market value. A generally accepted definition of market value for ad valorem tax purposes is that it is the most probable price expressed in terms of money that a property would bring if exposed for sale in the open market in an arm's length transaction between a willing seller and a willing buyer, both of whom are knowledgeable concerning all the uses to which it is adapted and for which it is capable of being used. *Id.* at 22. *The Aero structures Corporation*, Davidson County (Tax Year 1997).

The administrative judge finds that the taxpayer's equalization argument must be rejected. The administrative judge finds that the April 10, 1984, decision of the State Board of Equalization in *Laurel Hills Apartments*, et. al. (Davidson County, Tax Years 1981 and 1982), holds that "as a matter of law property in Tennessee is required to be valued and equalized according to the "Market Value Theory'." As stated by the Board, the Market Value Theory requires that property "be appraised annually at full market value and equalized by application of the appropriate appraisal ratio . . ." Id. at 1.(emphasis added)

The Assessment Appeals Commission elaborated upon the concept of equalization in Franklin D. & Mildred J. Herndon (Montgomery County, Tax Years 1989 and 1990) (June 24, 1991), when it rejected the taxpayer's equalization argument reasoning in pertinent part as follows:

In contending the entire property should be appraised at no more than \$60,000 for 1989 and 1990, the taxpayer is attempting to compare his appraisal with others. There are two flaws in this approach. First, while the taxpayer is certainly entitled to be appraised at no greater percentage of value than other taxpayers in Montgomery County on the basis of equalization, the assessor's proof establishes that this property is not appraised at any higher percentage of value than the level prevailing in Montgomery County for 1989 and 1990. That the taxpayer can find other properties which are more under appraised than average **does not entitle him to similar treatment**. Secondly, as was the case before the administrative judge, the taxpayer has produced an impressive number of "comparables" but has not **adequately indicated how the properties** 

compare to his own in all relevant respects. . . . (emphasis added) Final Decision and Order at 2.

See also Earl and Edith LaFollette, (Sevier County, Tax Years 1989 and 1990)

(June 26, 1991), wherein the Commission rejected the taxpayer's equalization argument reasoning that "[t]he evidence of other tax-appraised values might be relevant if it indicated that properties throughout the county were under appraised . . ." Final Decision and Order at 3.

After having reviewed all the evidence in this case, the administrative judge finds that the subject property should be valued at \$121,800 based upon the presumption of correctness attaching to the decision of the Wilson County Board of Equalization.

Since the taxpayer is appealing from the determination of the Wilson County Board of Equalization, the burden of proof is on the taxpayer. See State Board of Equalization Rule 0600-1-.11(1) and *Big Fork Mining Company v. Tennessee Water Control Board*, 620 S.W. 2d 515 (Tenn.App. 1981)

With respect to the issue of market value, the administrative judge finds that Ms. Brown simply introduced insufficient evidence to overcome the presumption of correctness from the county board and to affirmatively establish a different market value of subject property as of January 1, 2005, the relevant assessment date pursuant to Tenn. Code Ann. § 67-5-504(a).

In analyzing the arguments of the taxpayer, the administrative judge must also look to the applicable and acceptable standards in the industry when comparing the sales of similar properties as the taxpayer did here. This is done not only to test the validity of the comparisons but the values attributed to the comparisons as well.

The administrative judge finds that the procedure normally utilized in the sales comparison approach has been summarized in one authoritative text as follows:

To apply the sales comparison approach, an appraiser follows a systematic procedure.

- Research the competitive market for information on sales transactions, listings, and offers to purchase or sell involving properties that are similar to the subject property in terms of characteristics such as property type, date of sale, size, physical condition, location, and land use constraints. The goal is to find a set of comparable sales as similar as possible to the subject property.
- Verify the information by confirming that the data obtained is factually accurate and that the transactions reflect arm's-length, market considerations. Verification may elicit additional information about the market.
- 3. Select relevant units of comparison (e.g., price per acre, price per square foot, price per front foot) and develop a comparative analysis for each unit. The goal here is to define and identify a unit of comparison that explains market behavior.

4. Look for differences between the comparable sale properties and the subject property using the elements of comparison. Then *adjust* the price of each sale property to reflect how it differs from the subject property or eliminate that property as a comparable. This step typically involves using the most comparable sale properties and then adjusting for any remaining differences. Reconcile the various value indications produced from the analysis of comparables into a single value indication or a range of values. [Emphasis supplied] Appraisal Institute, *The Appraisal of Real Estate* at 422 (12<sup>th</sup> ed. 2001). *Andrew B. & Majorie S. Kjellin*, (Shelby County, 2005).

Ms. Brown failed to do that in her comparables.

In the opinion of the administrative judge based on the analytical interpretation of the data, the taxpayer did not overcome the burden, the county's presentation support the correctness of the county boards' values.

#### ORDER

It is therefore ORDERED that the following value and assessment be adopted for tax year 2005:

LAND VALUE	IMPROVEMENT VALUE	TOTAL VALUE	<u>ASSESSMENT</u>
\$31,400	\$90,400	\$121,800	\$30,450

It is FURTHER ORDERED that any applicable hearing costs be assessed pursuant to Tenn. Code Ann. § 67-5-1501(d) and State Board of Equalization Rule 0600-1-.17.

Pursuant to the Uniform Administrative Procedures Act, Tenn. Code Ann. §§ 4-5-301—325, Tenn. Code Ann. § 67-5-1501, and the Rules of Contested Case Procedure of the State Board of Equalization, the parties are advised of the following remedies:

- 1. A party may appeal this decision and order to the Assessment Appeals
  Commission pursuant to Tenn. Code Ann. § 67-5-1501 and Rule 0600-1-.12 of the
  Contested Case Procedures of the State Board of Equalization. Tennessee Code
  Annotated § 67-5-1501(c) provides that an appeal "must be filed within thirty (30) days
  from the date the initial decision is sent." Rule 0600-1-.12 of the Contested Case
  Procedures of the State Board of Equalization provides that the appeal be filed with the
  Executive Secretary of the State Board and that the appeal "identify the allegedly
  erroneous finding(s) of fact and/or conclusion(s) of law in the initial order"; or
- 2. A party may petition for reconsideration of this decision and order pursuant to Tenn. Code Ann. § 4-5-317 within fifteen (15) days of the entry of the order. The petition for reconsideration must state the specific grounds upon which relief is requested. The filling of a petition for reconsideration is not a prerequisite for seeking administrative or judicial review; or
- 3. A party may petition for a stay of effectiveness of this decision and order pursuant to Tenn. Code Ann. § 4-5-316 within seven (7) days of the entry of the order.

This order does not become final until an official certificate is issued by the Assessment Appeals Commission. Official certificates are normally issued seventy-five (75) days after the entry of the initial decision and order if no party has appealed.

ENTERED this 

Oth day of June, 2006.

ANDREI ELLEN LEE ADMINISTRATIVE JUDGE STATE BOARD OF EQUALIZATION

 Ms. Betty Fay Brown Jimmy Locke, Property Assessor